



# Navigating COVID-19

## Procurement

# Agenda

- **Recent PPNs and what they mean for construction sector** with Samantha Ulyatt and John Welch, Crown Commercial Service
- **How contractors can support the supply chain** with Alasdair Reisner, CECA
- **Q&As**

# Housekeeping

- This is best experienced through headphones which will cut out the background noise.
- To ask questions please go to “**questions**” in your control panel (the sidebar with the controls to the right of your screen). Select the send privately option. We’ll try and answer as many as possible, but don’t worry we’ll also answer any others we haven’t had time to cover after the webinar.
- Don’t worry if you miss anything we will be uploading this to our website in the next few days, so if you want to listen again to us you can!



**Samantha Ulyatt**

Strategic Category Director - Buildings  
Crown Commercial Service



**John Welch**

Deputy Director  
Crown Commercial Service



# Procurement Policy Notes as a result of COVID 19

John Welch & Sam Ulyatt

ACE Webinar – 2 April 2020



Crown  
Commercial  
Service

# Procurement Policy Note 01/2020 - Responding to COVID 19

- Guidance for Contracting Authorities if they need to procure goods, services and works **with extreme urgency**. This can be done using **regulation 32(2)(c) under the Public Contract Regulations 2015**.
- Sets out other options that the Contracting Authority can consider, for example, modifying or extending an Agreement.
- Contracting Authorities must provide a rationale for using option, whether 'extreme urgency' or the extension of an agreement.

# Procurement Policy Note 02/2020 - Supplier relief due to COVID-19

(Valid until June 30 2020)

- Guidance for Contracting Authorities on paying Suppliers quickly to maintain cash flow and support jobs during and after the outbreak.
- Suppliers should agree to act on an open book basis.
- Suppliers should continue to pay employees and flow down funding to their subcontractors.
- Also published alongside this PPN are:
  - an extensive FAQs document
  - model interim payment terms
  - a note on Contingent Workers affected by COVID 19

# COVID 19 Procurement Policy Notices

- The Notes and Guidance are very detailed, so please read them online [\*\*www.gov.uk/government/collections/procurement-policy-notes#2020\*\*](https://www.gov.uk/government/collections/procurement-policy-notes#2020)
- Further PPNs will be released shortly.
- Enquiries about all PPNs should be directed to the helpdesk at [\*\*info@crowncommercial.gov.uk\*\*](mailto:info@crowncommercial.gov.uk).
- Further guidance on COVID-19 for individuals, employers and organisations is available on **GOV.UK**.





Alasdair Reisner

Chief executive  
CECA



# Supporting the supply chain through COVID-19

## If you are continuing work...

- Have early discussion with supply chain to discuss challenges:
  - Availability of staff
  - Availability of materials
  - Access to requirements to meet SOPs
- Brief about requirements re: SOPs
- Amend scope to match availability
- Be sensitive to supply chain position re: COVID-19
- Try to avoid on-off use of suppliers
- This is not 'business as usual'

## If you are stopping work...

- Provide as much clarity as possible as early as possible
- Allow access to site to remove plant and equipment
- Secure any supply chain assets that cannot be removed
- Discuss how suspension will be dealt with commercially
- Outline proposals for how and when work will restart

## Payment and supply chain relief

- Identify at risk suppliers
- Brief about available Government support
- Have early discussion about financial and commercial issues
- Seek to support where possible with earlier payment
- Pass down and client support
- Ensure that support cascades to lower tiers



# Questions

## Also in this series...

### **Emergency Response**

Thursday 26 March 2020, 11.00am to 12.00pm

### **Coronavirus Job Retention Scheme & SMEs**

Tuesday 31 March 2020, 1.30pm to 2.20pm

### **Procurement**

Thursday 02 April 2020, 12.00pm to 1.00pm

### **People in a pandemic (HR issues)**

Tuesday 7 April 2020, 12.00pm to 1.00pm

### **Communicating in a crisis**

Thursday 9 April 2020, 1.30pm to 2.30pm

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Thank you!