



Code:

# ACE BENCHMARKING PROJECT 2011 Reporting Form

## Benchmarking for Consulting and Engineering Companies Small Firms Service

## A. PROFIT & LOSS STATEMENT

		(dd/mm/yy)
Financial year end for which you are providing data		<input type="text"/>
		£000s
1	Gross Revenue	<input type="text"/>
2	Less Sub Contract Costs/Outsourcing/Disbursements	<input type="text"/>
3	Net Revenue	calculated cell
4	Net Movement in Work-in-Progress ±	<input type="text"/>
5	Project Direct Costs (including travel)	<input type="text"/>
6	Profit Before Taxation	calculated cell

## B. REVENUE AND PROFIT FOR PRIOR YEAR

		Prior Year (£000s)
1	Gross Revenue	<input type="text"/>
2	Less Sub Contract Costs/Outsourcing/Disbursements	<input type="text"/>
3	Net Revenue ± Work-in-Progress	<input type="text"/>
4	Total Costs	<input type="text"/>
5	Profit	<input type="text"/>
6	Total Bonuses	<input type="text"/>

## C. ANALYSIS OF NET REVENUE BY TECHNICAL STREAM

		£000s
<b>1</b>	<b>Engineering Services</b>	
	(a) Structural	<input type="text"/>
	(b) Civil	<input type="text"/>
	(c) Mechanical & Electrical	<input type="text"/>
	(d) Other Engineering	<input type="text"/>
<b>2</b>	<b>Total Consultancy</b>	<input type="text"/>
<b>3</b>	<b>Other</b>	<input type="text"/>
<b>4</b>	<b>TOTAL NET REVENUE</b>	calculated cell





**H. SECTORS OF WORK**

£000's

- 1 Total Transport Planning & Infrastructure
- 2 Total Utilities
- 3 Total Buildings & Property
- 4 Total Industrial
- 5 Other


**I. GROSS REVENUE (including Sub-Contracted) by Quarter £000s**

2009                      2010                      2011

- (a) January - March
- (b) April - June
- (c) July - September
- (d) October - December


**J. WINNING WORK**

Projects worked on this year for which you earned a fee

No.

Total new projects won this year

	£000's

**1 Competitive Tendering bids won & lost**

- (a) Projects bid and won
- (b) Projects bid and lost
- (c) Projects bid - result not yet known

No.

	£000's

**K. BALANCE SHEET**

**1 CURRENT ASSETS**

£000's

- (a) Debtors Less than 30 days from invoice date (not due date)
- (b) Debtors 30 - 60 days
- (c) Debtors 60 - 90 days
- (d) Debtors Over 90 days


- 2 (a) Work in Progress
- (b) Cash & Equivalents
- (c) Other Current Assets


- 3 **Total Creditors**
- 4 **Provisions for Liabilities**
- 6 **Shareholders Funds**


